

Tips and Tricks

Signing In

Use at least eight characters in your password, including numbers and upper and lower case letters.

The Tools to Succeed

Our most successful dealers find that high-speed Internet access (broadband) is essential to efficiently list and track their inventory on eBay Motors. High-speed examples include cable, DSL and satellite. Contact your local phone or cable company for more information.

Solution Provider Listing Software

Most successful dealers rely on Solution Provider software, allowing them to spend more time closing deals and less time creating listings. Most listing software involves an additional charge but, in the long run, you'll save time and money on each listing. Ask for the details on exact charges before deciding which software provider to use.

Vehicle Description

Honesty and full disclosure lead to more sales and greater profits.

Photos

To save time, fill out a copy of the Passenger Vehicle Listing Checklist as you photograph the vehicle.

Terms of Sale

Providing complete details of your payment and inspection policies will increase bidder confidence, minimize negative feedback and eliminate misunderstandings—before and after the sale.

Managing a Listing

Top sellers track price and conversion trends on the site to establish a strategy for listing most, if not all, of their inventory on eBay Motors.

Working with Bidders

Top Sellers communicate with bidders throughout the entire process to preempt problems, up-sell and build buyer trust.

eBay Feedback Forum

At the end of any transaction, you can leave feedback that is positive, negative or neutral for your trading partner, depending upon the experience.